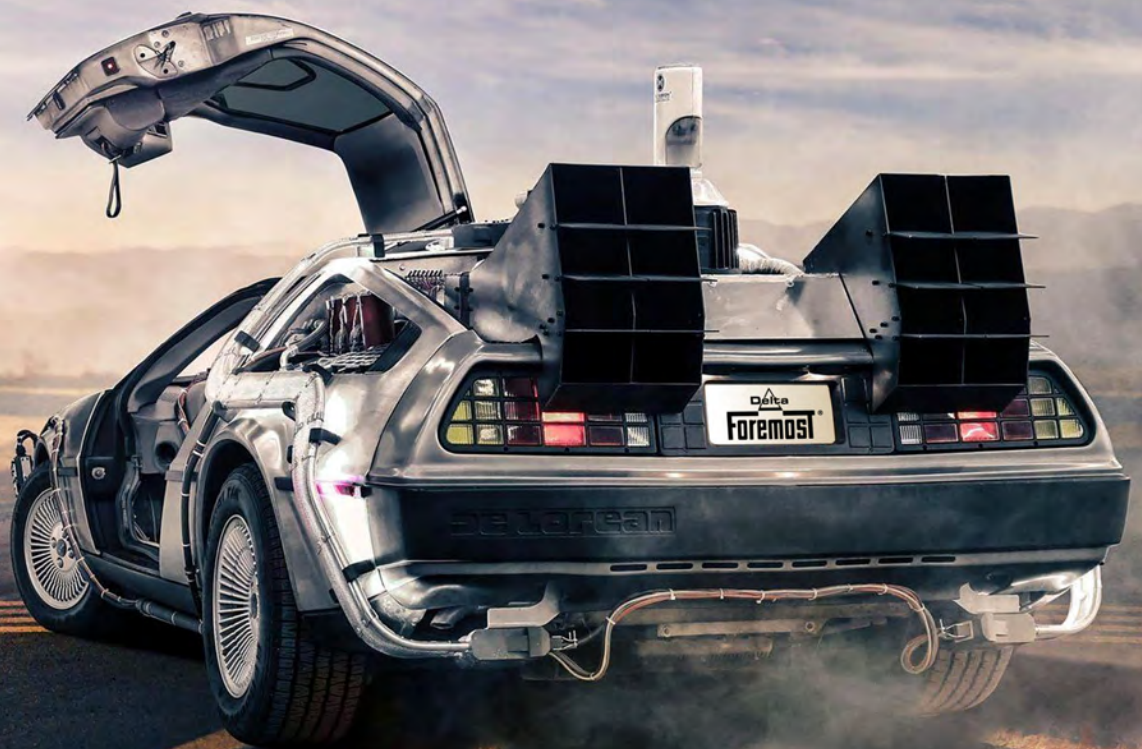


HIT THE BRAKES, POP THE CLUTCH

15 EXCITING WEEKS

AUGUST 20TH, 2025 - NOVEMBER 26TH, 2025



PRIZES



1ST PLACE TEAM

1ST PLACE RECEIVE \$1,000

2ND PLACE RECEIVE \$750

3RD PLACE RECEIVE \$500



2ND PLACE TEAM

1ST PLACE RECEIVE \$750

2ND PLACE RECEIVE \$500

3RD PLACE RECEIVE \$250



1. Sell A New Customer or Product (min \$500):

COMPLETELY NEW OR	SELL \$500 MINIMUM IN ES MDSE	\$20.00
NOT SOLD SINCE 2/1/24	SELL \$500 MINIMUM IN REGULAR FM MDSE	\$20.00

**2. Sell ES
Merchandise:**

NEW...ES \$\$\$ VOLUME		PAYOFF
\$ 500.00	—to— 599.99 =	12 DOLLARS
\$ 600.00	—to— 699.99 =	16 DOLLARS
\$ 700.00	—to— 799.99 =	20 DOLLARS
\$ 800.00	—to— 899.99 =	24 DOLLARS
\$ 900.00	—to— 999.99 =	28 DOLLARS
\$1000.00	—to— 1099.99 =	32 DOLLARS
\$1100.00	—to— 1299.99 =	36 DOLLARS
\$1300.00	—to— 1599.99 =	40 DOLLARS
\$1600.00	—to— 1899.99 =	46 DOLLARS
\$1900.00	—to— 2999.99 =	52 DOLLARS
\$3000.00	and OVER =	72 DOLLARS

Note:
ES DOLLARS APPLICABLE
ONLY WHEN SOLD TO
QUALIFYING NEW
ACCOUNTS
OR
NEW ES MDSE TO AN
EXISTING ACCOUNT.
ES DOLLARS NOT
PAID ON REPEAT SALES.

3. Sell FM 536-ES Brake & Clutch Cleaner II

PER DOZEN**\$10.00**

4. Receive \$10 per dozen / pack sold of any Deo-Mist or Restroom Rescue Kit Deodorizer

PER DOZEN / PACK**\$10.00**

5. Sell FM 651-ES Grill Brite or any ES Dust Command Product

A. 55 Gallons	\$55.00
B. 35 Gallons	\$35.00
C. 24 Gallons	\$24.00
D. 20 Gallons	\$20.00

(All Bonuses Must Qualify Under Section 1)

6. Walk The Order Thru For Even More Cash \$10.00

WALK THRU A SALE OF FM:

529-ES	667-ES	889-ES	1556-ES	1810-ES	25/26/28-ES	4501-ES
612-ES	668-ES	890-ES	1664-ES	1812-ES	3340-ES	4525B
614-US	695-ES	1010-ES	1691-ES	1812C-ES	3341	4537/38/39/40/41
615-ES	696-ES	1046-ES	1695-US	1817	3342	4542/43/44/49/50
618-ES	698-ES	1055-ES	1798-ES	1818-ES	3343	4564-ES
642-ES	701-ES	1056-ES	1799	1822-ES	3344-ES	4566-ES
651-ES	702-ES	1189-ES	1800-ES	2001-ES	3347-ES	4570-ES
663-ES	703-US	1225-32-ES	1801	3061-ES	3348-ES	5050/51-ES
666-ES	745-ES	1553-ES	1802-ES	3121/22/24/	3349-ES	5578-ES

TO RECEIVE THE WALK THRU \$10.00 REGARDLESS IF SALE OR WALK THRU IS MADE DURING A CONTEST:

- A. The Item Walked Thru Must Meet Current Contest Rules (Or The Last Contest Rules If The Sale Is Between Contests) Under Section 1 and Free Merchandise.
- B. Walk Thrus Must Be Done Within 21 Days Of Invoice Date. Walk Thrus Must Be Received In The Office No Later Than 3 Days After The Walk Thru Is Done. (You may fax in your Walk Thrus.)**
- C. All points will be forfeited on orders that qualify for Walk Thru points which are not completed in accordance with rule B. **Smoke Eater aerosols do not qualify for Walk Thru dollars.**

Contest Rules

- 1. Your Deposit Slip Must Be Attached To All Orders Involved.
- 2. All Orders Must Be Taken By November 26, 2025 And Shipped No Later Than December 3rd, 2025.
- 3. To Qualify For Any Payoff You Must Accumulate A Minimum Of \$500 (District Managers And Trainers Must Accumulate A Minimum Of \$400).
- 4. Qualifying Rep Must Be Employed At Time Of Payout.
- 5. Points For Current Or Past Contests Will Be Deducted the Day the Account Becomes 60 Days Old or 30 Days Delinquent.
- 6. Shipping Must Be PPD, PPA, FRT Or ATP To Qualify.
- 7. New Product Dollars Will Not Be Paid On Products With "Similar Uses" — See Similar Products List.
- 8. Point Slips Must Be Submitted With Order Or With Same Days Paperwork. NO EXCEPTIONS!
- 9. Contract pricing customers will no longer qualify for ES volume points. If bonus product points will be paid.

REFER TO CONTEST SUPPLEMENT.

Free Merchandise on Orders Must be Within the Following Limits to Qualify for Contest Dollars

ES - 28% of ES Merchandise
Non-ES - 24% of Non-ES Merchandise

These Items Do Not Qualify

JOBBER ORDERS — HALF PRICE MERCHANDISE — REPLACEMENT OR EXCHANGE SHIPMENTS — EQUIPMENT
BASIC CHEMICALS — PAPER PRODUCTS — BRUSHES — ORDERS WITH EXCESSIVE FREE GOODS